ACCEL LIMITED

Date: 16/11/2026

To,
The Placement Officer.
Southern India Regional Council,
ICMAI Bhawan, Chennai. Tamil Nadu, India.

Subject – Job Opening for Finance Executive – Business Finance

Dear Sir,

Accel Limited is listed in BSE Stock Exchange and having strong presence in PAN India for last 35+ Years.

We have Job Opening for Finance executive (Business Finance) position in our corporate office @ Nungambakkam. Please refer below Job description for your reference:

Designation: Finance Executive – Business Finance

Job Role - The Finance Executive is expected to work in the Business Finance areas of Billing, Collection, Revenue Assurance, Vendor Management, AP, GL, Budgeting, Variance Analysis, etc. Responsible for day-to-day Customer Billing, Customer Collection Followup, vendor master creation Vendor Co-ordination for Procurement & Goods Dispatch, Vendor invoice processing and payment support, Inventory Management, Reconciliations, MIS with Variance Analysis, Query resolution and ensuring compliance with company policies and internal controls.

. Key Roles & Responsibilities

A. Business Finance Management

- Act as the primary finance SPOC for all customer-related financial matters.
- Coordinate customer billing, invoicing, payment follow-ups, and collections.
- Ensure timely submission of invoices as per contractual and agreed billing milestones.
- Track customer outstanding balances, ageing, disputes, and payment commitments.
- Resolve billing discrepancies, pricing issues, debit notes, and credit notes.
- Monitor customer contracts, purchase orders, rate cards, and commercial terms.
- Ensure timely revenue recognition in line with applicable accounting policies.
- Drive improvement in Days Sales Outstanding (DSO).

B. Vendor & Partner Finance Management

- Manage finance-related coordination with vendors, subcontractors, and business partners.
- Monitor vendor onboarding, purchase orders, work orders, invoices, and payment cycles.
- Validate vendor invoices against approved POs, contracts, and actual services delivered.
- Track vendor outstanding balances and payment ageing.
- Ensure timely vendor payments while maintaining cash flow discipline.
- Identify and resolve vendor billing discrepancies and commercial disputes.
- Monitor vendor costs against budgets and contractual commitments.
- Ensure appropriate documentation and financial approvals before payment processing.

C. Revenue Management & Tracking

- Own business revenue tracking and reporting.
- Monitor actual revenue against budget, forecast, and business targets.
- Track monthly, quarterly, and annual revenue performance.
- Coordinate with sales and delivery teams to ensure accurate revenue projections.
- Monitor order book, pipeline conversion, billing milestones, and unbilled revenue.
- Identify revenue leakages, delayed billing, and missed billing opportunities.
- Track revenue realization against customer contracts and purchase orders.
- Prepare revenue MIS and business performance reports.

D. Margin & Profitability Management

- Monitor gross margin, contribution margin, and operating profitability.
- Track project-wise, customer-wise, service-wise, and business-unit-wise profitability.
- Analyze revenue versus direct and indirect costs.
- Monitor employee costs, subcontracting costs, operational expenses, and other delivery costs.
- Identify margin leakages and opportunities for cost optimization.
- Highlight projects or customers operating below targeted margins.
- Work with business and delivery teams on corrective action plans.
- Support pricing, commercial negotiations, and profitability improvement initiatives.

E. Budgeting & Financial Planning

- Coordinate annual operating plan (AOP) and budgeting exercises.
- Prepare revenue, cost, manpower, and operating expense budgets.
- Work with business heads to develop realistic financial plans.
- Track actual expenditure against approved budgets.
- Perform monthly budget-versus-actual analysis.
- Identify budget overruns and obtain appropriate approvals for deviations.
- Prepare rolling forecasts and business financial projections.
- Support scenario planning and financial modelling for new business opportunities.

F. Financial MIS & Reporting

- Prepare and publish monthly, quarterly, and annual financial MIS.
- Develop dashboards covering revenue, margins, costs, collections, and profitability.
- Present financial performance and key business insights to management.
- Highlight deviations, risks, trends, and opportunities.
- Maintain trackers for customer outstanding, vendor outstanding, revenue, billing, and profitability.
- Ensure accuracy and timely submission of financial reports.
- Support monthly financial reviews and business performance review meetings.

G. Cash Flow & Working Capital Management

- Monitor customer collections and vendor payment obligations.
- Prepare and track cash flow forecasts.
- Monitor receivables, payables, advances, and unbilled revenue.
- Identify working capital gaps and recommend corrective measures.
- Coordinate with treasury and corporate finance teams on cash flow requirements.
- Ensure timely follow-up on overdue receivables.

H. Commercial & Contract Management

- Review customer and vendor commercial agreements from a financial perspective.
- Monitor contractual pricing, billing terms, payment terms, and escalation clauses.
- Validate commercial proposals and financial assumptions.
- Support pricing decisions and business case preparation.

- Track contract renewals, rate revisions, and commercial commitments.
- Ensure financial compliance with approved contractual terms.

I. Governance, Compliance & Internal Controls

- Ensure adherence to finance policies, delegation of authority, and approval processes.
- Coordinate internal and external audits.
- Ensure proper documentation for customer billing and vendor payments.
- Monitor compliance with applicable GST, TDS, and other statutory requirements in coordination with the tax and compliance teams.
- Identify financial control gaps and recommend process improvements.
- Ensure accuracy of financial data and integrity of reporting.

J. Business Partnering & Stakeholder Management

- Act as the finance partner to business heads and functional leaders.
- Participate in business review meetings and provide financial insights.
- Work closely with sales, delivery, HR, procurement, operations, and corporate finance.
- Provide financial inputs for strategic and operational decisions.
- Challenge financial assumptions and drive accountability for business performance.
- Serve as the escalation point for business finance-related matter

---

Qualifications

Education

- Bachelor / Master degree in Accounting / Finance
- CA/CMA – Inter (preferred)

We sincerely thank you for your kind support.

Sincerely

For ACCEL LIMITED

R.Senthil

CFO

Mail: senthil-r@accel-India.com

Mob: 98400 52206